

**GFCFA Receipts and Expenses 2021**

<b>Receipts</b>		<b>2022</b>	<b>2022</b>	<b>2021</b>	<b>2021</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2020 to 2021</b>	<b>2019 to 2020</b>	<b>2018 to 2019</b>
<b>Budget Comments</b>		<b>Budget</b>	<b>Budget</b>	<b>Actual Year-to-Date</b>	<b>% of Budget</b>	<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>% Change</b>	<b>% Change</b>	<b>% Change</b>
<b>Membership Dues</b>	480 @ \$35	\$ 16,800.00	\$ 16,975.00	\$ 17,115.00	100.82%	\$ 17,885.00	\$ 16,890.00	\$ 12,550.00		-4.31%	5.89%	34.58%
<b>Event</b>												
Yard Sale	70 Homes @ \$11	\$ 770.00	\$ -	\$ -	0.00%	\$ -	\$ 693.00	\$ 737.00		0.00%		-5.97%
Community Day		\$ 420.00	\$ -	\$ -	0.00%	\$ -	\$ 385.00	\$ 670.00		0.00%		-42.54%
Community Day Memberships		\$ 350.00	\$ -	\$ -	0.00%	\$ -	\$ 315.00	\$ 625.00		0.00%		-49.60%
Community Day Guest Contributions		\$ 70.00	\$ -	\$ -	0.00%	\$ -	\$ 70.00	\$ 45.00		0.00%		55.56%
Independence Day Sponsors	20 sponsors @ \$25	\$ 500.00	\$ -	\$ -	0.00%	\$ -	\$ 440.00	\$ 575.00		0.00%		-23.48%
<b>Events Total</b>		\$ 1,690.00	\$ -	\$ -	0.00%	\$ -	\$ 1,518.00	\$ 1,982.00			-100.00%	-23.41%
Community Day Memberships		\$ -	\$ -	\$ -	0.00%	\$ -	\$ (315.00)	\$ (625.00)				
<b>Other Income</b>		\$ -	\$ 1,620.50	\$ 1,620.50	100.00%	\$ -	\$ -	\$ -				
<b>Total</b>		\$ 18,490.00	\$ 18,595.50	\$ 18,735.50	100.75%	\$ 17,885.00	\$ 18,093.00	\$ 13,907.00		4.76%	-1.15%	26.16%
<b>Expenses</b>												
<b>Budget Comments</b>		<b>2022</b>	<b>2021</b>	<b>2021</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2020 to 2021</b>	<b>2019 to 2020</b>	<b>2018 to 2019</b>	
<b>Budget</b>		<b>Budget</b>	<b>Budget</b>	<b>Actual Year-to-Date</b>	<b>% of Budget</b>	<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>% Change</b>	<b>% Change</b>	<b>% Change</b>	
<b>Administrative</b>	See notes below	\$ (5,530.04)	\$ (6,101.81)	\$ (5,676.41)	93.03%	\$ (5,144.26)	\$ (4,107.24)	\$ (3,899.16)	10.34%	25.25%	5.34%	
Web Services		\$ (1,230.46)	\$ (1,132.81)	\$ (1,598.35)	141.10%	\$ (964.42)	\$ (957.64)	\$ (578.22)	65.73%	0.71%	65.62%	
Insurance		\$ (1,395.50)	\$ (1,319.00)	\$ (1,319.00)	100.00%	\$ (1,232.00)	\$ (1,205.00)	\$ (1,171.00)	7.06%	2.24%	2.90%	
Mailing		\$ (2,554.08)	\$ (3,200.00)	\$ (2,414.06)	75.44%	\$ (2,507.84)	\$ (1,615.00)	\$ (2,110.19)	-3.74%	55.28%	-23.47%	
Supplies		\$ (250.00)	\$ (250.00)	\$ (245.00)	98.00%	\$ (240.00)	\$ (329.60)	\$ (235.59)	2.08%	-27.18%	39.90%	
Miscellaneous		\$ (100.00)	\$ (200.00)	\$ (100.00)	50.00%	\$ (200.00)	\$ -	\$ -	-50.00%			
<b>Landscape</b>		\$ (4,022.40)	\$ (4,035.00)	\$ (3,801.89)	94.22%	\$ (3,409.63)	\$ (3,563.99)	\$ (3,338.31)	11.50%	-4.33%	6.76%	
Professional Maintenance		\$ (3,740.03)	\$ (3,535.00)	\$ (3,535.00)	100.00%	\$ (2,960.00)	\$ (2,400.00)	\$ (2,350.00)	19.43%	23.33%	2.13%	
Community Volunteer Work		\$ (282.37)	\$ (500.00)	\$ (266.89)	53.38%	\$ (449.63)	\$ (1,163.99)	\$ (988.31)	40.64%	-61.38%	17.78%	
<b>Annual Meeting</b>		\$ (200.00)	\$ -	\$ -	0.00%	\$ -	\$ (203.75)	\$ (55.50)			267.12%	
<b>Block Captain Party</b>		\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	\$ (400.00)				
<b>Block Parties</b>		\$ (200.00)	\$ -	\$ -	0.00%	\$ -	\$ (100.00)	\$ (200.00)			-50.00%	
<b>Community Day</b>		\$ (7,285.20)	\$ -	\$ -	0.00%	\$ -	\$ (7,285.20)	\$ (6,228.43)			16.97%	
<b>Independence Day</b>		\$ (842.54)	\$ -	\$ -	0.00%	\$ (375.00)	\$ (796.36)	\$ (601.25)	-100.00%	-52.91%	32.45%	
<b>Spring Event</b>		\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	\$ (152.05)				
<b>Winter on the Farm(land)</b>		\$ (1,026.26)	\$ (1,000.00)	\$ -	0.00%	\$ (970.00)	\$ -	\$ (1,636.12)				
<b>Winter on the Farm(land) II - Holiday Party</b>		\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	\$ -				
<b>Fall Event - Halloween Parade</b>		\$ (1,000.00)	\$ (800.00)	\$ (1,377.00)	172.13%	\$ -	\$ -	\$ -				
<b>Yard Sale</b>		\$ (308.24)	\$ -	\$ -	0.00%	\$ -	\$ (124.30)	\$ (577.25)			-78.47%	
<b>Full Year Expense Total</b>		\$ (20,414.68)	\$ (11,936.81)	\$ (10,855.30)	90.94%	\$ (9,898.89)	\$ (16,180.84)	\$ (17,088.07)	9.66%	-38.82%	-5.31%	
<b>Net For Year</b>		\$ (1,924.68)	\$ 6,658.69	\$ 7,880.20		\$ 7,986.11	\$ 1,912.16	\$ (3,181.07)	16.62%	317.65%	160.11%	
<b>Memberships</b>												
Memberships All	Based on 480 with 16% tiered	\$ 19,400.00	\$ 18,333.00	\$ 20,370.00	111.11%	\$ 22,260.00	\$ 16,890.00	\$ 12,550.00	-8.49%	37.94%	34.58%	
Members	480		485	489	100.82%	511 (0 - Community Day)	482 (9 Community Day)	502 (25 - Community Day)	-4.31%	6.02%	3.98%	

<b>Memberships 2022 as of 12/11/21</b>	<b>222</b>	<b>\$ 9,660.00</b>
Before 10/1/21 @ \$35	78	\$ 2,730.00
Before 10/1/21 @ \$70	18	\$ 1,260.00
<b>Before 10/1/21 Total</b>	<b>96</b>	<b>\$ 3,990.00</b>
<b>Actual Receipts Since 10/1/21</b>	<b>134</b>	<b>\$ 5,670.00</b>
Paid Since 10/1/21 @ \$35	116	\$ 4,060.00
Paid Since 10/1/21 @ \$70	8	\$ 560.00
Paid Since 10/1/21 @ \$105	10	\$ 1,050.00
<b>Total</b>	<b>134</b>	<b>\$ 5,670.00</b>
All Paid @ \$35	194	\$ 6,790.00
All Paid @ \$70	26	\$ 1,820.00
All Paid @ \$105	10	\$ 1,050.00
<b>Total Paid</b>	<b>230</b>	<b>\$ 9,660.00</b>
Duplicate Payers	8	\$ 350.00
<b>Actual Paid</b>	<b>222</b>	<b>\$ 9,660.00</b>

Memberships Thru 2022 @ \$35	181	\$	6,335.00
Memberships Thru 2023 @ \$70	29	\$	2,030.00
Memberships Thru 2024 @ \$105	11	\$	1,155.00
Memberships Thru 2025 @ \$140	1	\$	140.00
Total	222	\$	9,660.00
Total Memberships 2022	222	\$	7,770.00
Total Memberships 2023	41	\$	1,435.00
Total Memberships 2024	12	\$	420.00
Total Memberships 2025	1	\$	35.00
Total		\$	9,660.00

<b>Memberships 2021</b>	<b>489</b>	<b>\$</b>	<b>20,370.00</b>
Total Paid Before 10/1/20	79	\$	4,095.00
Carryovers paying in 2021	15	\$	(540.00)
Actual 2021 Receipts	410	\$	16,815.00
Paid 2021 @\$35	356	\$	12,475.00
Paid 2021 @\$70	38	\$	2,660.00
Paid 2021 @\$105	16	\$	1,680.00
Total	410	\$	16,815.00
Paid Thru 2021 (\$35)	489	\$	17,115.00
Paid Thru 2022 (\$70)	59	\$	2,660.00
Paid Thru 2023 (\$105)	17	\$	595.00
		\$	20,370.00

**Notes:**

2022 - COVID remains a large part of planning. First, Delta and now Omicron extend and alter the picture. Based on data from Bureau of Labor Statistics, the current Inflation rate is 7% for the most recent 12 month period. Locally, the cost of goods and services has risen 5.8% in the most recent 12 month period, while wages are up 0.9%. Gas prices are up 49.0% from last October. Electric prices have risen 4.5% in the last year. Natural gas increased by 32.5% for the past 12 months. Food costs rose 5.6% in November over last year. Recreation costs were up in the last 12 months by 7.6%. For GFCA, membership held steady in 2021 - 485 budgeted, 489 member households. At this point, membership is solid, but dues payments are at a slower rate than last year, with numbers lagging last year's by about a week to 10 days. Planning a return to outdoor activities and events will mean increased costs over pandemic and pre-pandemic budgets. Budgeted income assumes a return to normal outdoor activities. In 2021, roughly 16% of households paid tiered dues (more than one year's payment) Budgeted expenses in 2022, generally increase 5.80%, reflecting the costs experienced in 2021 or the most recent year of expense. Administrative expenses increase by 5.80 %. Web Services costs increased in 2021. Savings were achieved by paying of some services twice in the same budget year. Those costs are removed for 2022. Mailing costs were carefully managed in 2021 and under budget, so too were the number of mailings - 3 in 2021. 2022 Mailing costs increase by 5.8% over 2021 actual. Landscape increase is 5.8% for both professional and volunteer work. Community Day is fully budgeted for 2022. Cost remains the same as 2019. Independence Day budgeting shows a rise of 5.8% from costs of last in-person gathering in 2019. Winter on the Farm(land) budget increased 5.8% from 2020. Assumption is safe indoor activity is possible. Halloween Parade was a huge success. Its budget increase of 25% reflects more closely the actual cost of the event. Budget in 2022 assumes \$800/ ice cream, \$200 /prizes, and no cost for reuseable Great Pumpkin costume. Yard Sale anticipates pent-up demand. Budget reflects anticipated hard costs of sign-up at 20.55% of gross plus minimal marketing and supplies, thus requiring creative management for success. As shown, a full return to all pre-pandemic activities, services, and fees with commensurate inflation increases projects deficit spending for 2022 of \$1924 over income or 10.41%. Given the limited amount spent on Independence Day and the lack of Community Day the past two years, the budget as crafted is manageable and could be similarly maintained for the next 8 years.